

October 19, 2016

Melissa Myers VCO, VCCO
Procurement Officer
Commonwealth of Virginia
Department of Rail and Public Transportation
600 East Main Street, Suite 2102
Richmond, VA 23219

Dear Ms. Myers:

I am in receipt of your renewal request and would like to thank you for the opportunity to renew Virginia State Vehicle Contract 505-13-CC0003, Lot 2 for 15 Passenger Chevy Vans. All of us at Sonny Merryman, Inc. appreciate the opportunity to continue providing this vehicle to municipalities and agencies here in the Commonwealth.

Upon receipt of your letter, I submitted a request to the manufacturers for 2017 model year pricing. The Chevrolet chassis price for the 2017 model increased by \$335.00 when compared to the 2016 model. The body manufacturer, Starcraft, is requesting a body increase of \$601.00 for the 2017 model year. Our total per unit increase is \$936.00. Documentation is attached.

The 2016 model year price was \$46,658.00. I would like to request a new 2017 model year price of \$47,326.00. While the requested price does not cover our actual increase it is within the limits allowed per contract language.

Contract language allows an annual increase based on Producer Price Index Series WPU141302. For the most recent 12 month period posted, the allowable increase is \$668.61. The relevant Producer Price Index Table is attached. The amount was determined as follows:

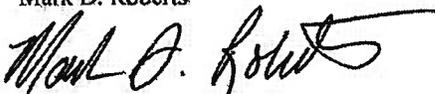
- October 2015 factor = 237.3
- September 2016 factor = 240.7

$$240.7 - 237.3 = 3.4 \quad 3.4 / 237.3 = .01433 \quad \$46,658.00 \times .01433 = \$668.61$$

Thank you again for this opportunity. We value our relationship with DRPT and look forward to continuing our successful partnership.

Sincerely,

Mark D. Roberts



Sonny Merryman, Inc.



COMMONWEALTH of VIRGINIA

Jennifer Mitchell
Director

DEPARTMENT OF RAIL AND PUBLIC TRANSPORTATION
600 EAST MAIN STREET, SUITE 2102
RICHMOND, VA 23219

(804) 786-4440
FAX (804) 225 3752
VIRGINIA RELAY CENTER
1-800-828-1120 (TDD)

October 11, 2016

Mark Roberts
Sonny Merryman
PO Box 495
Rustburg, VA 24588

RE: 15 Pass Van BOC Lift, 22 ft - Chevy
CONTRACT NO.: 505-15-CC0003 Lot 2

Dear Mr. Roberts:

The contract noted above will expire on November 10, 2016. If you are willing to renew for an additional one (1) year, please forward to me, via e-mail, the acceptance below to renew this contract for the period November 11, 2016 through November 10, 2017. The contract will consist of your original bid, contract renewals, and any modifications to the contract. All other terms and conditions for the renewal will remain the same.

In accordance with the terms and conditions, the Commonwealth may wish to extend this contract for an additional period of one year. If we do not receive your response, in writing, by the date shown below, it may be necessary for us to re-bid the contract in order to meet our required schedule. Please notify the undersigned whether or not you wish to renew this contract.

Please complete this form and return to me not later than October 28, 2016.

Yes My Company will renew this contract under the same terms and conditions.

* With allowable increases as indicated in attached letter.

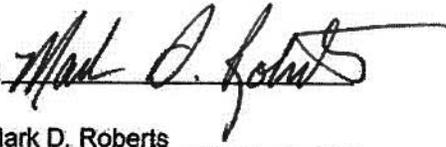
No My Company does not desire to renew this contract.

The Smartest Distance Between Two Points
www.drpt.virginia.gov

Persons signing this modification are authorized representatives of each party to this contract and acknowledge that each party agrees to be bound by the terms and conditions of the contract.

CONTRACTOR

Sonny Merryman

Signature: 

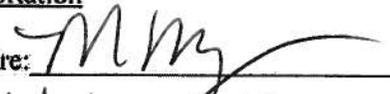
Name: Mark D. Roberts

Title: Senior Vice President

Date: 10/14/2016

AGENCY

Department of Rail and Public
Transportation

Signature: 

Name: Melissa Myers

Title: Procurement Officer

Date: 10/24/16

Sincerely,

Melissa Myers
Procurement Officer

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Data extracted on: October 19, 2016 (2:30:00 PM)

Producer Price Index-Commodities

Series Id: WP0141302
 Not Seasonally Adjusted
 Group: Transportation equipment
 Item: Complete vehicles on purchased chassis
 Base Data: 198212

Download: [xlsx](#)

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2006	192.7	193.6	194.1	194.1	194.3	194.5	194.9	196.4	198.2	199.4	199.7	199.7
2007	200.4	200.4	198.2	200.6	200.7	201.3	201.3	201.4	201.7	201.7	201.7	197.6
2008	197.9	197.9	201.7	203.0	204.3	206.8	208.9	208.9	208.9	211.4	211.5	211.6
2009	211.2	210.9	209.9	208.3	208.8	208.9	210.5	210.5	210.5	209.4	209.4	209.6
2010	211.2	211.2	211.2	212.5	212.7	212.6	213.4	213.1	213.4	213.4	213.5	214.0
2011	214.3	214.9	215.4	215.8	216.0	216.1	215.9	216.2	216.2	215.5	217.6	218.8
2012	218.5	218.6	218.6	220.2	220.2	222.6	222.8	223.5	223.5	222.8	221.7	222.2
2013	221.9	221.9	222.1	222.3	222.2	222.6	222.8	222.8	224.9	225.4	225.5	225.5
2014	227.4	228.3	228.0	227.6	227.6	228.5	228.5	229.3	230.0	230.6	230.6	230.8
2015	232.2	236.8	236.8	236.8	237.2	237.2	237.2	237.3	237.3	237.3	237.7	237.9
2016	238.2	239.0	239.5	239.6	239.3	239.5(P)	240.7(P)	240.7(P)	240.7(P)			

P : Preliminary. All indexes are subject to revision four months after original publication.

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www.bls.gov | Telephone: 1-202-691-5200 | TDD: 1-800-877-8339 | [Contact Us](#)

2016 EXPRESS 4500 159 IN WB CUTAWAY
 GAZ SUMMIT WHITE /V8G
 93G MEDIUM PEWTER
 ORDER NO. TBJZ88/FBC STOCK NO.
 VIN 1GB 6GUB G9 G1234976

GENERAL MOTORS LLC
 RENAISSANCE CENTER
 DETROIT MI 48243-1114
 VEHICLE INVOICE 10D44444403
 *****4100*****13*113378

MODEL & FACTORY OPTIONS	MSRP	INV AMT	FLEET
CG33803 EXPRESS 4500 159 IN WB CU	32020.00	28818.00	INVOICE 03/03/16
AJ3 AIR BAG, DRIVER SIDE ONLY	155.00-	136.40-	SHIPPED 03/03/16
ANC SHUTTLE BUS PACKAGE INCL:	1200.00	1056.00	EXP I/T 03/14/16
*CHROME APPEARANCE PACKAGE			INT COM 03/14/16
*TILT/CRUISE CONVENIENCE PKG			PRC EFF 01/01/15
*SOFT MOUNT DONUTS			KEYS V0232 V0232
*AUX REAR HEAT PROVISIONS			WFP-9 QTR OPT-1
*STOP/TURN SIGNAL CIRCUITS			FAN: 000803831
*220 AMP ALTERNATOR			BANK: LAKE CITY B
*ISOLATED 2ND BATTERY			CHG-TO 11-337
*ROUTING GROMMET			
A65 SEATS, CUSTOM CLOTH	25.00	22.00	SHIP WT: 4898
C7I 14,200 LB GVWR	N/C	N/C	HP: 51.2
D31 INSIDE REARVIEW MIRROR	10.00	8.80	GVWR: 14200
L96 ENGINE 6.0L VORTEC V8	N/C	N/C	GAWR.FT: 4600
MYD 6-SPEED AUTOMATIC TRANSMISSION	0.00	0.00	GAWR.RR: 9600
NE7 FUEL TANK, 57 GALLON (APPROX)	165.00	145.20	NTR: 1
QT4 16" WHEELS	N/C	N/C	DEAL NO: 66639802
R05 DUAL REAR WHEELS	N/C	N/C	CUST PO NUMBER:
R6D FLT-BID ASSISTANCE/CE	0.00	6600.00-	VADRPT
U05 HORN, DUAL NOTE TONE	15.00	13.20	DAN: GRNCO
VQ2 FLEET ORDERING AND ASSISTANCE	0.00	0.00	
YE5 50-STATE EMISSIONS	N/C	N/C	
ZX1 SEAT, FRONT HIGH BACK BUCKET, DRIVER ONLY	185.00-	162.80-	
2WT BASE EQUIPMENT GROUP - 2WT	N/C	N/C	
40P 16" PAINTED WHITE WHEELS	30.00	26.40	
9T7 RIGHT HAND DOOR DELETE	140.00-	123.20-	

TOTAL MODEL & OPTIONS 32985.00 23067.20 ACT 237 24062.20
 DESTINATION CHARGE 995.00 995.00

*+335.00
 for 2017*

TOTAL 33980.00 24062.20 PAY 310 24062.20

 INVOICE DOES NOT REFLECT DEALER'S ULTIMATE COST BECAUSE OF MANUFACTURER
 REBATES, ALLOWANCES, INCENTIVES, HOLDBACK, FINANCE CREDIT AND RETURN TO
 DEALER OF ADVERTISING MONIES, ALL OF WHICH MAY APPLY TO VEHICLE.

MC CORMICK MOTORS, INC.

2017 EXPRESS 4500 159 IN WB CUTAWAY
 GAZ SUMMIT WHITE /V8G
 93G MEDIUM PEWTER
 ORDER NO. TSRXKE/FEC STOCK NO.
 VIN 1GB 6GUB G2 H1130928

GENERAL MOTORS LLC
 RENAISSANCE CENTER
 DETROIT MI 48243-1114
 VEHICLE INVOICE 10D52177002
 *****7365*****13*113378

MODEL & FACTORY OPTIONS	MSRP	INV AMT	FLEET
CG33803 EXPRESS 4500 159 IN WB CU	32170.00	28953.00	INVOICE 10/06/16
AJ3 AIR BAG, DRIVER SIDE ONLY	155.00-	136.40-	SHIPPED 10/06/16
ANC SHUTTLE BUS PACKAGE INCL:	1180.00	1038.40	EXP I/T 10/19/16
*CHROME APPEARANCE PACKAGE			INT COM 10/19/16
*TILT/CRUISE CONVENIENCE PKG			PRC EFF 01/01/16
*SOFT MOUNT DONUTS			KEYS V1366 V1366
*AUX REAR HEAT PROVISIONS			WFP-S QTR OPT-1
*STOP/TURN SIGNAL CIRCUITS			FAN: 000803831
*220 AMP ALTERNATOR			BANK: LAKE CITY B
*ISOLATED 2ND BATTERY			CHG-TO 11-337
*EQUIPMENT ACCESSORY WIRING			SHIP-TO 59-924
JUNCTION BOX			FOREST RIVER/STAR
AS5 SEATS, CUSTOM CLOTH	45.00	39.60	GOSHEN IN
C7I 14,200 LB GVWR	N/C	N/C	
D31 INSIDE REARVIEW MIRROR	10.00	8.80	SHIP WT: 4901
L96 ENGINE 6.0L VORTEC V8	N/C	N/C	HP: 50.9
MYD 6-SPEED AUTOMATIC TRANSMISSION	0.00	0.00	GVWR: 14200
NE7 FUEL TANK, 57 GALLON (APPROX)	165.00	145.20	GAWR.FT: 4600
QT4 16" WHEELS	N/C	N/C	GAWR.RR: 9600
R05 DUAL REAR WHEELS	N/C	N/C	NTR: 1
R6D FLT-BID ASSISTANCE/CE	0.00	6600.00-	DEAL NO: 76419502
U05 HORN, DUAL NOTE TONE	15.00	13.20	CUST PO NUMBER:
VQ2 FLEET ORDERING AND ASSISTANCE	0.00	0.00	0909
YF5 50-STATE EMISSIONS	N/C	N/C	DAN: JAUNT
ZX1 SEAT, FRONT HIGH BACK BUCKET, DRIVER ONLY	185.00-	162.80-	
2WT BASE EQUIPMENT GROUP - 2WT	N/C	N/C	
40P 16" PAINTED WHITE WHEELS	30.00	26.40	
9L7 EQUIPMENT ACCESSORY WIRING	0.00	0.00	
JUNCTION BLOCK			
9T7 RIGHT HAND DOOR DELETE	140.00-	123.20-	

TOTAL MODEL & OPTIONS 33135.00 23202.20 ACT 237 24397.20
 DESTINATION CHARGE 1195.00 1195.00

TOTAL 34330.00 24397.20 PAY 310 24397.20

 INVOICE DOES NOT REFLECT DEALER'S ULTIMATE COST BECAUSE OF MANUFACTURER
 REBATES, ALLOWANCES, INCENTIVES, HOLDBACK, FINANCE CREDIT AND RETURN TO
 DEALER OF ADVERTISING MONIES, ALL OF WHICH MAY APPLY TO VEHICLE.

MCCORMICK MOTORS INC



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ALLSTAR / STARLITE / ULTRASTAR

PRICING/ORDER FORM

V 120915A

Effective 8/18/14
Last Update
8/18/14

You may tab or scroll through this form to enter information. Use your mouse to fill in any check boxes or drop down boxes.

DEALER INFORMATION

Date: 10/12/2016

Order #

Dealer: Sonny Merryman

Address: PO Box 495

City/State: Rustburg, VA 24588

Contact: Mark Roberts

Phone & Fax: 434-821-1000 x.311

434-821-8203

Starcraft Salesman: Mark Barczak

SHIPPING / PAYMENT INFORMATION

Dealer Pick Up: OR: Ship Best Way to Location Below

Shipping Location:

Address:

City/State: 505-15-CC0003 LOT 2

Phone/Contact:

Payment: Daimler

P.O. #:

End User: VA DRPTA 15 Pass BOC Chew Bld JC.

ARE FTA FUNDS USED? Y = YES N = NO Y **FTA INFO REQUIRED!!**

List Special Chassis Options Below: If this is an Airporter, Enter Dual Door Here: \$601.00 + 335.00 = \$936.00

CHASSIS VIN:	Chassis Year:	Key Code:
Chassis Release: <u>SUBURBAN</u>	FIN CODE:	

SEAT COLOR & EXTERIOR GRAPHIC CHOICES

Seat Fabric: Level Three

Std. Exterior Graphic: Enter Your Choice: NONE BLUE BURGUNDY OR GREEN

CUSTOM GRAPHICS: **ENTER THE GRAPHICS AND VENDOR INFORMATION IN THE BOX BELOW:**

MODEL INFORMATION

*Model 25 with 190" wheelbase required for 25 passenger unit.

**Model 25 with 178" wheelbase requires approval for paratransit applications.

NON-RETRACTABLE SEAT BELTS ARE STANDARD EQUIPMENT - NO DELETIONS ALLOWED

ALL FORD GAS ENGINES ARE ORDERED WITH 225 AMP ALTERNATOR

FORD NON-STOCK SPECIAL ORDER CHASSIS: All 138" 6.8L Gas, DD E-350 158" 6.8L Gas

FORD DUAL DOOR CHASSIS HAVE OEM SEATS (CLOTH FORD -- VINYL GM) AND HAVE POWER OPTION GROUP

LIMITED STOCK ON GM CHASSIS; CALL FOR AVAILABILITY! ALL GM DIESELS HAVE DUAL ALTERNATORS

Pricing and specs subject to change without notice - COD or approved financing only - FOB Goshen, IN

PLEASE NOTE: DUE TO FUEL PRICE VOLATIVITY FREIGHT IS SUBJECT TO CHANGE AT TIME OF SHIPMENT

	Code	Qty	Price	Extend
ALLSTAR - CHEVROLET 14,200 GVW CONVERSION ONLY PRICING		1		
Allstar 22 159"WB 6.0L Gas Engine	ST 2960 C	1		
SPECIAL INSTRUCTIONS OR NOTES		1		
CUSTOM PAINT IS STRIPE PACKAGE AS STANDARD PAINT QUOTE		1		
IS BASED ON "RADAR" PAINT PHOTOS SENT IN		1		
DOUBLE SEATS REQUIRE DIFFERENT COLOR BELTS FOR EACH PASS.		1		
USR BELTS DO NOT REQUIRE DIFFERENT BELT COLORS		1		
33" SEAT CENTERS REQUIRED ON 16 BOC		1		
DEALER PERFORMING FRONT END ALIGNMENT		1		
DPU FEE WAIVED FOR BID		1		
ONE YEAR BUMPER-TO-BUMPER WARRANTY		1		
5 YEAR/ 75,000 MILE STRUCTURAL WARRANTY		1		
DEALER SUPPLYING W.C. TIE DOWN & SHOULDER/LAP BELT KITS		1		
DEALER SUPPLYING BODY FLUIDS & TRIANGLE KITS		1		
DEALER SUPPLYING BELT CUTTER & STORAGE FOR BELTS		1		
DEALER INSTALLING GRAPHICS LETTERING THERE		1		

Order #

Shipping Location:

Dealer:

Sonny Merryman

Address:

DEALER SUPPLYING FIRST AID KIT			1		
SINGLE OVERHEAD GRAB RAIL GOES DRIVER SIDE IF ORDERED			1		
5 PASS DOME LIGHTS PLUS ENTRY DOOR OVERHEAD LIGHT (6 TOTAL)			1		
SPECIAL BUILD ORDER			1		
30# SPRINGS I.L.O. GAS SHOCKS ON W.C. DOOR LEAVES	ST 0599		2		
DUAL LOCKING HANDLES ON W.C. DOORS	ST 0599		1		
30# SPRING ON REAR DOOR I.L.O. GAS SHOCK	ST 0599		1		
AS BUILT BODY MANUAL	ST 0599		1		
13.5" X 47.5" OVERHEAD ACCESS DOOR FOR CLEARANCE LIGHTS	ST 0599		1		
ONE CAN OF TOUCH UP PAINT- DEALER TO SPECIFY COLOR	ST 0599		1		
INSTALL STEEL BOTH SIDES REAR WALL FOR 14" VERTICAL L TRACK	ST 0599		1		
INSTALL 14" VERTICAL L TRACK REAR WALL FOR SHOULDER BELT	ST 0599		2		
ADD 2ND BATTERY #08-009-150 770CCA ON FRAME RAIL	ST 0599		1		
MOUNT 2ND BATT IN EXCESS FORD PLASTIC BATTERY BOX	ST 0599		1		
SIDEWALL / REARWALL / CEILING			1		
Sidewall: Grey FRP	05 STD		1		
Driver Area: Grey Padded Vinyl	05 STD		1		
FRP on Ceiling, Grey	05 2289		1		
FRP on Rearwall, Grey	05 2040		1		
FRP on Sidewall Under Seat Track, Grey	05 2093		1		
FLOORING - WHITE NOSING IS STANDARD			1		
Aisle: Gerflor Sirius #6801 Graphite (Black)	05 STD		1		
Under Seats: Gerflor Sirius #6801 Graphite (Black)	05 STD		1		
3/4" Plywood Floor	05 2204		1		
EXTERIOR					
Custom Paint - Requires Artwork and color Codes - * Note in Special Instructions	05 2235		1		
CHASSIS					
Front Mud Flaps, pair	05 2001		1		
Rear Tow Hooks	05 2002		1		
Galvanized Belly Metal	05 2275		1		
Spare Tire and Wheel	05 2004		1		
ENVIRONMENTAL CONTROL					
TRANS/AIR AIR CONDITIONING SYSTEMS			1		
DUAL COMPRESSOR SYSTEMS CEILING MOUNT EVAPORATOR			1		
TA712 SUPER 55K - TA71 EVAP - SMC2S COND - 10 C.I.D. COMP			1		
TA712 SUPER 10	CHEVY 6.0 LITRE GAS ENGINE	05 2459	1		
HEATERS			1		
Rear Hot Water Heater, 45K BTU 3 Speed Low Profile		05 2627	1		
ELECTRICAL			1		
Wiring Schematic ***AS BUILT*** ON ELECTRICAL PANEL DOOR		05 2385	1		
EXTERIOR LIGHTS			1		
LED Entry Door Exterior Light: Enter Round or Surface Mount	ROUND	05 2013	1		
LED Rear Center Mount Brake Light Long & Narrow		05 2802	1		
Independent RED Brake & AMBER Turn Signal Lights (per NJ specs)		05 2120	1		
INTERIOR LIGHTS			1		
Additional Interior Incandescent (LED if Option Selected) Lights (Each)		05 2041	1		
Door Activated Interior Lights		05 2097	1		
AUDIO / VISUAL			1		
Deluxe AM/FM/CD 4 Speakers w/MIC Input & Clock		05 2158	1		
DOORS / HATCH / WINDOWS			1		
Passenger Door, Manual		05 2056	1		
Rear Door, (1) Window LH Hinge Is Std Specify if RH		05 2016	1		
Additional Window for Rear Door		05 2127	1		
Roof Hatch - Transpec 1170 Series Triple Value Safety Vent If w/Static Vent		05 2368	1		
PARATRANSIT OPTIONS			1		
Double W.C. Doors w/Windows, Interior Light, Leaf Spring, LED Exterior Lighting		05 2015	1		
IS THE LIFT IN THE FRONT OR REAR OF THE UNIT?	REAR		1		
BRAUN LIFTS			1		

Order # _____

Shipping Location: _____

Dealer: Sonny Merryman

Address: _____

Braun Century NCL919-2 Wheelchair Lift (34"x51")	05	2697	1		
LIPT FAST IDLE WITH 403 INTERLOCK					
Fast Idle with FMVSS 403 Interlock Chevy Gas Chassis	05	2531	1		
Miscellaneous Accessories					
L Track for Wheelchair Tiedown (per foot)	05	2391	10		
Priority Seating Sign **Required for ADA Compliance**	05	2104	1		
Wheelchair Decal (International Symbol of Accessibility) Each	05	2105	2		
SAFETY OPTIONS					
Back-Up Alarm SAE Type C 97 db(A)	05	2092	1		
Wide Angle Lens 11"x14", Fresnel	05	2124	1		
White "Standee" Line	05	2154	1		
GRAB RAIL / STANCHION / PANELS					
Ceiling Grab Rail (each)	05	2050	1		
1 1/4" Grab Rail Parallel to Entrance Steps (both sides)	05	2130	1		
Stanchion and Modesty Panel Behind Driver	05	2051	1		
Padding on Stanchion - Gray - Per 40" Max Length Each	05	2053	2		
SEATING - DRIVER					
SHIELD FC Recliner(GM&Ford), RH Arm, 4 Position Lumbar, Mesh Pocket	05	2064	1		
FREEDMAN SHIELD & LO CAM DRIVER SEAT FABRICS					
Driver Seat Cover - Level 3 Sherpa; Shire; or any Level 3 Combo	05	2042	1		
SEATING - PASSENGER					
STD RIGID SEATS					
Mld High Double Seat	05	2067	6		
PASSENGER SEAT FABRICS					
Seat Cover - Level 3 Sherpa; Shire; or any Level 3 Combination	05	2073	12		
SEAT OPTIONS					
Anti-Vandal Grab Handles, Black Ea on: AISLE	05	2311	6		
SEAT BELTS					
Seat Belt, Non-Retractable ****STANDARD ITEM - ENTER QUANTITY	05	2086	12		
MISCELLANEOUS					
2017 CHASSIS UPCHARGE			1	\$	335.00
2017 PRICE INCREASE 2%			1	\$	601.00
CONVERSION ONLY PRICE TOTAL					
TOTAL	#REF!	30970	#REF!	106	\$

PLEASE SUBMIT FLOORPLAN WITH ORDER

DELIVERY DATE REQUESTED: _____

AUTHORIZED DEALER SIGNATURE

DATE

Delivery Date Approved OR Reschedule to:

AUTHORIZED STARCRAFT SIGNATURE

DATE

THANK YOU FOR YOUR ORDER!