



COMMONWEALTH of VIRGINIA

Thelma D. Drake
Director

DEPARTMENT OF RAIL AND PUBLIC TRANSPORTATION
600 EAST MAIN STREET, SUITE 2102
RICHMOND, VA 23219

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VIRGINIA RELAY CENTER
1-800-828-1120 (TDD)

CONTRACT MODIFICATION AGREEMENT

June 28, 2013

Contract No. E194-12687
Modification No. 0002

Issued By: COMMONWEALTH OF VIRGINIA
Department of Rail and Public Transportation
600 East Main Street, Suite 2102
Richmond, VA 23219

Contractor: Gillig

This Supplemental Agreement is entered into pursuant to provision of the basic contract.

Description of Modification: In accordance with Paragraph S entitled "Renewal of Contract" under Special Terms and Conditions, DRPT is hereby exercising its option to renew for one year to begin effective July 1, 2013 to June 30, 2014. A rate escalation has been applied in accordance with terms of Paragraph S that prices of the previous renewal will not increase/decrease by more than the percentage increase/decrease of the Transportation Service category of the CPI-W section of the Consumer Price Index of the United States Bureau of Labor Statistics for the latest twelve months for which statistics are available.

Except for the changes provided herein, all other terms and conditions of this contract remain unchanged and in full force and effect.

CONTRACTOR GILLIG LLC

COMMONWEALTH OF VIRGINIA

By: Joseph Policarpio
JOSEPH POLICARPIO
VICE PRESIDENT
Name and Title
7-10-13
Date Signed

By: Ashley Neubaum
Financial Compliance
and Procurement Analyst
Name and Title
7/10/13
Date Signed

DELIVERY QUOTE: PILOT BUS WITHIN 12 MONTHS ARO. PRODUCTION START WITHIN 14 MONTHS ARO.

GILLIG LLC
 PRICES ESCALATED AND REVISED
 JULY 7, 2013

Attachment A - Pricing Schedule (Lot 1, Line 1)

Option Description	Contract Base Price	MSRP	Per Bus Contract Price	Discount %	Total Amount
BASE LOW FLOOR BUS BASE PRICE	\$347,349.00				
30' HEAVY DUTY TRANSIT COACH					
OPTIONAL EQUIPMENT:	Option Code	MSRP	Per Bus Contract Price	Discount %	Total Amount
Sample: Premium Wheels	JKH56	\$700.00	\$625.00	10.00%	\$562.50
Key switch to lock out transmission	-----	N/A	\$381.00	0.00%	\$381.00
An Engler Hubodometer "million mile" (no tenths)	Hubodometer	N/A	\$66.00	0.00%	\$66.00
Sliding Windows	-----	N/A	\$767.00	0.00%	\$767.00
Stop Announcement System	-----	N/A	**	0.00%	**
Farebox	-----	N/A	**	0.00%	**
Ration System	-----	N/A	**	0.00%	**
Automatic Vehicle Locator System	Trapeze Transit Master	N/A	Quote*	0.00%	Quote*
Bike Rack	Sportworks SSLT DL-2	N/A	\$1,011.00	0.00%	\$1,011.00
Parallel Hybrid Drive,	Allison EV40 System	N/A	\$205,477.00	0.00%	\$205,477.00
Hybrid Drive	Voith Hybrid Drive	N/A	\$172,716.00	0.00%	\$172,716.00
Hybrid Drive Drain Plug	Included	N/A	N/A	0.00%	N/A
Hybrid Electrical	Included	N/A	N/A	0.00%	N/A
RT Styling Option	Bus Rapid Transit	N/A	\$20,084.00	0.00%	\$20,084.00
ADDITIONAL OPTIONS:					
SEE ATTACHED OPTIONAL ADD-ONS PAGES					

OPTIONAL BUS AND EQUIPMENT WILL BE PRICED AT THE BASE PRICES SHOWN ON THIS PRICING SCHEDULE PLUS PPI (PRODUCER PRICE INDEX) "CATEGORY 1413 TRUCK & BUS BODIES". BASE INDEX USED WILL BE THE INDEX AT AWARD DATE. THIS INDEX IS APPROVED BY THE FTA (FEDERAL TRANSIT ADMINISTRATION) FOR FEDERALLY FUNDED PROCUREMENTS.

NOTE: GILLIG WILL ACCEPT PAYMENT BY WIRE TRANSFER AS THE ONLY TYPE OF ELECTRONIC PAYMENT FORM. GILLIG WILL NOT ACCEPT CREDIT CARD PAYMENTS.

*TRAPEZE WILL ONLY QUOTE TO SPECIFIC CUSTOMERS SYSTEM REQUIREMENTS.

**REFER TO OPTION PAGES FOR SPECIFIC COMPONENT OPTION COST.

DELIVERY QUOTE: PILOT BUS WITHIN 12 MONTHS ARO. PRODUCTION START WITHIN 14 MONTHS ARO.

GILLIG LLC
 PRICES ESCALATED AND REVISED
 JULY 1, 2013

Attachment A - Pricing Schedule (Lot 1, Line 2)

Option Description	Contract Base Price	MSRP	Per Bus Contract Price	Discount %	Total Amount
BASE LOW FLOOR BUS BASE PRICE	\$356,619.00				
35' HEAVY DUTY TRANSIT COACH					
OPTIONAL EQUIPMENT:	Option Code	MSRP	Per Bus Contract Price	Discount %	Total Amount
Sample: Premium Wheels	JKH56	\$700.00	\$625.00	10.71%	\$625.11
Key switch to lock out transmission	-----	N/A	\$381.00	0.00%	\$381.00
An Engler Hubodometer "million mile" (no tenths)	Hubodometer	N/A	\$66.00	0.00%	\$66.00
Sliding Windows	-----	N/A	\$964.00	0.00%	\$964.00
Stop Announcement System	-----	N/A	**	0.00%	**
Farebox	-----	N/A	**	0.00%	**
Radiation System	-----	N/A	**	0.00%	**
Automatic Vehicle Locator System	Trapeze Transit Master	N/A	Quote*	0.00%	Quote*
Bike Rack	Sportworks SSLT DL-2	N/A	\$1,011.00	0.00%	\$1,011.00
Parallel Hybrid Drive,	Allison EV40 System	N/A	\$205,477.00	0.00%	\$205,477.00
Hybrid Drive	Voith Hybrid Drive	N/A	\$172,716.00	0.00%	\$172,716.00
Hybrid Drive Drain Plug	Included	N/A	N/A	0.00%	N/A
Hybrid Electrical	Included	N/A	N/A	0.00%	N/A
RT Styling Option	Bus Rapid Transit	N/A	\$20,084.00	0.00%	\$20,084.00
ADDITIONAL OPTIONS:					
SEE ATTACHED OPTIONAL ADD-ONS PAGES					

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DELIVERY QUOTE: PILOT BUS WITHIN 12 MONTHS ARO. PRODUCTION START WITHIN 14 MONTHS ARO.

GILLIG LLC
 PRICES ESCALATED AND REVISED
 JULY 1, 2013

Attachment A - Pricing Schedule (Lot 1, Line 3)

Option Description	Contract Base Price	MSRP	Per Bus Contract Price	Discount %	Total Amount
BASE LOW FLOOR BUS BASE PRICE	\$360,738.00				
40' HEAVY DUTY TRANSIT COACH					
OPTIONAL EQUIPMENT:	Option Code	MSRP	Per Bus Contract Price	Discount %	Total Amount
Sample: Premium Wheels	JKH56	\$700.00	\$625.00	10.71%	\$625.11
Key switch to lock out transmission	-----	N/A	\$381.00	0.00%	\$381.00
An Engler Hubodometer "million mile" (no tenths)	Hubodometer	N/A	\$66.00	0.00%	\$66.00
Sliding Windows	-----	N/A	\$1,139.00	0.00%	\$1,139.00
Stop Announcement System	-----	N/A	**	0.00%	**
Farebox	-----	N/A	**	0.00%	**
Radiation System	-----	N/A	**	0.00%	**
Automatic Vehicle Locator System	Trapeze Transit Master	N/A	Quote*	0.00%	Quote*
Bike Rack	Sportworks SSLT DL-2	N/A	\$1,011.00	0.00%	\$1,011.00
Parallel Hybrid Drive,	Allison EV40 System	N/A	\$205,477.00	0.00%	\$205,477.00
Hybrid Drive	Voith Hybrid Drive	N/A	\$172,716.00	0.00%	\$172,716.00
Hybrid Drive Drain Plug	Included	N/A	N/A	0.00%	N/A
Hybrid Electrical	Included	N/A	N/A	0.00%	N/A
RT Styling Option	Bus Rapid Transit	N/A	\$20,084.00	0.00%	\$20,084.00
ADDITIONAL OPTIONS:					
SEE ATTACHED OPTIONAL ADD-ONS PAGES					

OPTIONAL BUS AND EQUIPMENT WILL BE PRICED AT THE BASE PRICES SHOWN ON THIS PRICING SCHEDULE PLUS PPI (PRODUCER PRICE INDEX) "CATEGORY 1413 TRUCK & BUS BODIES". BASE INDEX USED WILL BE THE INDEX AT AWARD DATE. THIS INDEX IS APPROVED BY THE FTA (FEDERAL TRANSIT ADMINISTRATION) FOR FEDERALLY FUNDED PROCUREMENTS.

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**REFER TO OPTION PAGES FOR SPECIFIC COMPONENT OPTION COST.

Optional Add-ons

Base Price (Hybrid/Electric):

		<u>Per Bus Cost</u>
a) Standard 30' Low Floor Bus:		See Attachment A
b) Restyled 30' Low Floor Bus:	(BRT Front Cap Only with split Windshield)	Add <u>\$11,274.00</u>
c) BRT style 30' Low Floor Bus:		Add <u>\$20,084.00</u>
a) Standard 35' Low Floor Bus:		See Attachment A
b) Restyled 35' Low Floor Bus:	(BRT Front Cap Only with split Windshield)	Add <u>\$11,274.00</u>
c) BRT style 35' Low Floor Bus:		Add <u>\$20,084.00</u>
a) Standard 40' Low Floor Bus:		See Attachment A
b) Restyled 40' Low Floor Bus:	(BRT Front Cap Only with split Windshield)	Add <u>\$11,274.00</u>
c) BRT style 40' Low Floor Bus:		Add <u>\$20,084.00</u>

1) Bike Rack

		<u>Per Bus Cost</u>
a) SPORTWORKS model DL2-NP S/S (stainless steel) bicycle racks, including mount and pivot.		Add <u>\$1,071.00</u>

2) Farebox

a) Diamond RV	(Includes Mounting Stanchion)	Add <u>\$1,401.00</u>
b) Odyssey (GFI)	(Price not to exceed based on Customer's Specified Requirements)	Add <u>\$16,963.00</u>

3) Radio (Voice)

a) Motorola MOTOTRBO XPR4550 25-40W with remote mounted head and RRA4656A transit antenna installed, including all necessary power and antenna cables and appropriate programming per Procuring Agency.	Deduct <u>(\$2,865.00)</u>
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4) Driver's Seat

a) Recaro Ergo AM80	Deduct <u>(\$263.00)</u>
b) USSC 9100ALX	<u>Included in Base</u>

5c) Passenger Seating - 30' Bus Base (AMSECO 6468)

a) Angel (4One LLC) Wheelchair Securement System	Deduct <u>(\$414.00)</u>
b) Aries (4One LLC) Wheelchair Securement System	<u>\$5,794.00</u>
c) AMSECO Insight Wheelchair Securement System	<u>\$2,101.00</u>
d) AMSECO Metropolitan Wheelchair Securement System	Deduct <u>(\$323.00)</u>

		<u>Per Bus Cost</u>
5b) Passenger Seating - 35' Bus	Base (AMSECO 6468)	
a) Angel (4One LLC)		Deduct <u>(\$487.00)</u>
Wheelchair Securement System		
b) Aries (4One LLC)		<u>\$6,375.00</u>
Wheelchair Securement System		
c) AMSECO Insight		<u>\$3,100.00</u>
Wheelchair Securement System		
d) AMSECO Metropolitan		Deduct <u>(\$453.00)</u>
Wheelchair Securement System		
5c) Passenger Seating - 40' Bus	Base (AMSECO 6468)	
a) Angel (4One LLC)		Deduct <u>(\$625.00)</u>
Wheelchair Securement System		
b) Aries (4One LLC)		<u>\$6,617.00</u>
Wheelchair Securement System		
c) AMSECO Insight		<u>\$3,914.00</u>
Wheelchair Securement System		
d) AMSECO Metropolitan		Deduct <u>(\$500.00)</u>
Wheelchair Securement System		
6a) Flush Glass Design Windows - 30' bus	Base (Standard Frame Transom Style)	
a) Standard Frame Full Slider Style		<u>\$767.00</u>
b) Flush Glass Design (Fixed Glazing)		<u>No Additional Cost</u>
c) Flush Glass Design with Transom Upper		<u>\$1,504.00</u>
6b) Flush Glass Design Windows - 35' bus	Base (Standard Frame Transom Style)	
a) Standard Frame Full Slider Style		<u>\$963.00</u>
b) Flush Glass Design (Fixed Glazing)		<u>No Additional Cost</u>
c) Flush Glass Design with Transom Upper		<u>\$1,806.00</u>
6b) Flush Glass Design Windows - 40' bus	Base (Standard Frame Transom Style)	
a) Standard Frame Full Slider Style		<u>\$1,139.00</u>
b) Flush Glass Design (Fixed Glazing)		<u>No Additional Cost</u>
c) Flush Glass Design with Transom Upper		<u>\$2,044.00</u>
7) Transmission		
a) Voith (D864.5 - 4 Speed)		<u>No Additional Cost</u>
b) Allison (B400R - 5 Speed)		<u>Included in Base Bid</u>
8) HVAC		
a) Thermo King - Base (Brushless Motors X430 Compressor)		<u>Included in Base Bid</u>
b) Carrier		Deduct <u>(\$630.00)</u>

	<u>Per Bus Cost</u>
9) Overhead interior lighting - Base (Pretoria Flourescent per page 27 of 90)	
a) Pretoria LED	\$1,467.00
10) Destination Sign – Front, side, rear and bus block numbers (100% Amber LED per page 63 of 90)	
a) Luminator add Rear Run Sign	\$928.00
b) Luminator add Bus Block Number Sign	\$928.00
c) Twin Vision Front & Side 100% Amber LED Signs	No Additional Cost
d) Twin Vision add Rear Run Sign	\$961.00
e) Twin Vision add Bus Block Number Sign	\$651.00
11) Automatic Stop Announcement System (On Board Equipment)	
a) Luminator (IVS includes Single Line LED Sign)	\$7,209.00
b) Digital Recorders DR600 (Includes Single Line LED Sign)	\$7,756.00
c) Base Station, Mapping and Recording	Cost will be Quoted per Individual Customer Requirements.
12) Video Camera Recording System (Six camera digital recording system, 30 frames per second, GPS, Wi-Fi, 20 hour DVR)	
a) GE Interlogix Mobile View	\$12,257.00
a) Spare Hard Drive	\$1,511.00
b) Safety Vision	\$7,102.00
b) Spare Hard Drive	\$687.00
c) Apollo Roadrunner	\$8,075.00
c) Spare Hard Drive	\$525.00
d) SEON	\$7,532.00
d) Spare Hard Drive	\$651.00
13) Spare Engine Package - Cummins ISL 280HP 2010 (W/O Exhuast System)	\$38,549.00
Cummins Exhaust After Treatment System	\$10,712.00
14) Additional training per 40 hours:	
a) Engine (Training at Local Dealer)	\$360.00 Per Student Per Day
b) Transmission (Training at Local Dealer)	\$360.00 Per Student Per Day
c) HVAC (1 Day Class by Local Dealer)	No Charge
d) Destination Sign (1 Day Class for up to 12 Students)	No Charge
e) Multiplex Training (3 Day Class for up to 12 Students)	\$3,605.00 Per 3 Day Class
f) Allison Hybrid Training (3 Day Class for up to 12 Students)	\$5,459.00 Per 3 Day Class