

October 23, 2017

Melissa Myers VCO, VCCO  
Procurement Officer  
Commonwealth of Virginia  
Department of Rail and Public Transportation  
600 East Main Street, Suite 2102  
Richmond, VA 23219

Dear Ms. Myers:

I am in receipt of your renewal request and would like to thank you for the opportunity to renew Virginia State Vehicle Contract 505-13-CC0003, Lot 3 for 19 Passenger Chevy Vans. All of us at Sonny Merryman, Inc. appreciate the opportunity to continue providing this vehicle to municipalities and agencies here in the Commonwealth.

Upon receipt of your letter, I submitted a request to the manufacturers for 2018 model year pricing. The Chevrolet chassis price for the 2018 is unchanged when compared to the 2017 model. The body manufacturer, Starcraft, is requesting a body increase of \$233.00 for the 2018 model year. Our total per unit increase is \$233.00. Documentation is attached.

The 2017 model year price was \$49,199.00. I would like to request a new 2018 model year price of \$49,432.00. The requested price it is within the limits allowed per contract language.

Contract language allows an annual increase based on Producer Price Index Series WPU141302. For the most recent 12 month period posted, the allowable increase is \$541.19. The relevant Producer Price Index Table is attached. The amount was determined as follows:

- October 2016 factor = 240.5
- September 2017 factor = 243.1

$$243.1 - 240.5 = 2.6 \quad 2.6 / 240.5 = .011 \quad \$49,199.00 \times .011 = \$541.19$$

Thank you again for this opportunity. We value our relationship with DRPT and look forward to continuing our successful partnership.

Sincerely,

Mark D. Roberts



Sonny Merryman, Inc.



## COMMONWEALTH of VIRGINIA

Jennifer Mitchell  
Director

DEPARTMENT OF RAIL AND PUBLIC TRANSPORTATION  
600 EAST MAIN STREET, SUITE 2102  
RICHMOND, VA 23219

(804) 786-4440  
FAX (804) 225 3752  
VIRGINIA RELAY CENTER  
1-800-828-1120 (TDD)

August 24, 2017

Mark Roberts  
Sonny Merryman  
PO Box 495  
Rustburg, VA 24588

RE: 19 Pass Van BOC Lift, 25 ft - Chevy  
CONTRACT NO.: 505-15-CC0003 Lot 3

Dear Mr. Roberts:

The contract noted above will expire on November 10, 2017. If you are willing to renew for an additional one (1) year, please forward to me, via e-mail, the acceptance below to renew this contract for the period November 11, 2017 through November 10, 2018. The contract will consist of your original bid, contract renewals, and any modifications to the contract. All other terms and conditions for the renewal will remain the same.

In accordance with the terms and conditions, the Commonwealth may wish to extend this contract for an additional period of one year. If we do not receive your response, in writing, by the date shown below, it may be necessary for us to re-bid the contract in order to meet our required schedule. Please notify the undersigned whether or not you wish to renew this contract.

***Please complete this form and return to me not later than September 6, 2017***

Yes  My Company will renew this contract under the same terms and conditions.  
With allowable increases as indicated in the attached letter.

No  My Company does not desire to renew this contract.

*The Smartest Distance Between Two Points*  
*www.drpt.virginia.gov*

Persons signing this modification are authorized representatives of each party to this contract and acknowledge that each party agrees to be bound by the terms and conditions of the contract.

CONTRACTOR

Sonny Merryman

Signature: 

Name: Mark D. Roberts

Title: Senior Vice President

Date: 10/23/2017

AGENCY

Department of Rail and Public  
Transportation

Signature: 

Name: Melissa Myers

Title: Procurement Officer

Date: 11/2/17

Sincerely,

Melissa Myers  
Procurement Officer

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Data extracted on: October 20, 2017 (3:44:40 PM)

### PPI Commodity Data

Series Id: WPU141302  
 Not Seasonally Adjusted  
 Group: Transportation equipment  
 Item: Complete vehicles on purchased chassis  
 Base Data: 198212

Download: [xlsx](#)

Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2007	200.4	200.4	198.2	200.6	200.7	201.3	201.3	201.4	201.7	201.7	201.7	197.6
2008	197.9	197.9	201.7	203.0	204.3	206.8	208.9	208.9	208.9	211.4	211.5	211.6
2009	211.2	210.9	209.9	208.3	208.8	208.9	210.5	210.5	210.5	209.4	209.4	209.6
2010	211.2	211.2	211.2	212.5	212.7	212.6	213.4	213.1	213.4	213.4	213.5	214.0
2011	214.3	214.9	215.4	215.8	216.0	216.1	215.9	216.2	216.2	215.5	217.6	218.8
2012	218.5	218.6	218.6	220.2	220.2	222.6	222.8	223.5	223.5	222.8	221.7	222.2
2013	221.9	221.9	222.1	222.3	222.2	222.6	222.8	222.8	224.9	225.4	225.5	225.5
2014	227.4	228.3	228.0	227.6	227.6	228.5	228.5	229.3	230.0	230.6	230.6	230.8
2015	232.2	236.8	236.8	236.8	237.2	237.2	237.2	237.3	237.3	237.3	237.7	237.9
2016	238.2	239.0	239.5	239.6	239.3	239.7	240.3	240.4	240.5	240.5	241.1	241.1
2017	240.6	240.5	240.8	241.4	242.1	242.1(P)	242.3(P)	242.6(P)	243.1(P)			

P : Preliminary. All indexes are subject to revision four months after original publication.

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**BID PRICE INCREASE WORKSHEET USING WPU1413**

<http://data.bis.gov/timeseries/WPU1413>

WPU1413 Transportation Equipment - BUS AND TRUCK BODIES

UNIT TYPE: **14 BOC GM** AS OF  (ENTER BASE AWARD DATE)

ORIGINAL CONTRACT PRICE TO AGENCY   
 ORIGINAL CONTRACT PRICE TO (DEALER)  \$21,267.00

BASE PPI:  237.7

Note: The Adjustment Divisor is the base PPI at award date.

Date For PPI	PPI Value	Adjustment Divisor	Factor	New Price to Agency	New Price to Dealer	Effective Date	Actual New Award Base	Increase to Agency Base \$\$	Increase to Dealer Base \$\$
7/1/2016	237.7		1.0000	\$0.00	\$21,267.00			\$0.00	\$224.00
7/1/2017	240.2		1.0105	\$0.00	\$21,490.67			\$0.00	-\$21,491.00
			0.0000	\$0.00	\$0.00			\$0.00	\$0.00
			0.0000	\$0.00	\$0.00			\$0.00	\$0.00
			0.0000	\$0.00	\$0.00			\$0.00	\$0.00

UNIT TYPE: **15 BOC GM** AS OF  (ENTER BASE AWARD DATE)

ORIGINAL CONTRACT PRICE TO AGENCY   
 ORIGINAL CONTRACT PRICE TO (DEALER)  \$20,582.00

BASE PPI:  237.1

