



Virginia Department of Rail and Public Transportation

## Rail Industrial Access Program Application Briefing

Superb Solutions For You, Inc.

Town of Waverly, County of Sussex, Virginia

**Jeremy Latimer**  
Director of Rail  
Programs

# Project Location:

Superb Solutions  
For You, Inc.  
Waverly, VA



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## Project Summary

- **Superb Solutions For You, Inc. is a start-up water treatment chemical company which will be located in Waverly, VA.**
- **The new facility will allow shipment of 260 carloads per year and help divert in and outbound truck traffic from secondary roads and highways.**



# Project Summary



- **Application for \$230,810 in Rail Industrial Access Funds**
  - **\$2.3M Total Estimated Capital Expenditure**
    - **Track rehabilitation and connection to mainline**
    - **Purchase of existing industrial facility in Waverly, VA**
    - **\$360,810 Estimated Rail Project Cost**
    - **Capital expenditures outside the \$230,810 grant will be paid for by the applicant**
  - **Cost overruns responsibility of applicant**

## Public Benefits

- **Public Benefits:**
  - **260 railcars annually due to the new facility**
  - **25 newly created jobs associated with this start-up business**
  - **55% of in and outbound shipping will be by rail**
- **Application scores 60 of 100 points**
- **Minimum threshold will be 10 new carloads**



Questions?

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